

do you want captive clients
and **larger sales**?



we're here to **help**.

SATISFY CLIENTS AND GROW YOUR BUSINESS

- Exceed your clients' hopes with lighting designs that transform their homes and help them live better lives.
- Dramatically increase control system sales.
- Grow fixture sales into a major revenue stream.
- Differentiate from your competition.

WITH INTEGRATOR-FOCUSED SERVICES

- Streamlined no-hassle proposal process.
- Pre-established prices and services.
- Dealer partner training and marketing.
- Showroom lighting design.
- Integrator portal website.
- Incredible support options.

AND OUR EXPERT TEAM

- Our team-based approach results in fast, responsive, scalable services.
- Unrivaled deliverables make your company look great and support installation.
- We become your in-house lighting team.

START HERE

onboarding \$1500



SCAN TO SIGN UP TODAY

DIGITAL TRAINING & MEETINGS

- ▶ six hours of live webinar group training:
 - ▶ sales strategies and materials for lighting design
 - ▶ design process training
 - ▶ wellness and dynamic lighting strategies
 - ▶ trade partner strategies and road map for growth
 - ▶ individual planning session & dealer discovery video conference
 - ▶ two trade partner/client prospect pitches via live webinar
- #### DIGITAL CO-BRANDED SELL TOOLS
- ▶ brochures & handouts in PDF

SAVANT EXCLUSIVE ONBOARDING DISCOUNTS

\$1250 CODE: AUTHORIZED1250
savant dealers

Additional discounts available for Savant Ambassadors and buying group members. Please contact your local Savant Representative for appropriate discount Codes.

SERVICES 2021 LINEUP

GOOD LIGHTING,
WELL-PLANNED

ESSENTIAL

FOR THE CLIENT WHO

- has a tight budget or schedule

WHEN THE DEALER WANTS

- better lighting for their client

KEY DELIVERABLES

- two remote meetings
- lighting plans
- fixture specifications
- one revision

CURATED BY OUR
LIGHTING SPECIALISTS

DISRUPTIVELY
BETTER DESIGN

SIGNATURE

FOR THE CLIENT WHO

- is engaged with the process & wants to see in 3D

WHEN THE DEALER WANTS

- to sell more fixtures and controls

KEY DELIVERABLES

- four remote meetings
- concept sketches
- robust drawings and details
- two revisions

CRAFTED BY OUR
LIGHTING DESIGNERS

UNPARALLELED
ORIGINALITY

UNLIMITED

FOR THE CLIENT WHO

- wants concierge level attention

WHEN THE DEALER WANTS

- the absolute best for their client

KEY DELIVERABLES

- unlimited meetings
- whatever the project needs
- unlimited design & revision
- unlimited deliverables

CREATED BY OUR
LIGHTING PIONEERS

SAVANT EXCLUSIVE

~~\$5500~~ **\$4000**

base dealer price
also eligible for savant credit

+ \$1.00 ISF OVER 2500 ISF

SAVANT EXCLUSIVE

~~\$8750~~ **\$7500**

base dealer price
also eligible for savant credit

+ \$1.25 ISF OVER 6000 ISF

\$1,000

savant credit for any service
ambassador dealers
& buying group members

\$500

savant credit for any service
savant dealers

SHOWROOM LIGHTING DESIGN

Want more help? We'll be happy to apply our accelerated lighting design service to your showroom at a deeply discounted rate. We can even provide sales scripts and scene suggestions.



light can help you

W lightcanhelpyou.com
P 608.302.6568